May 26, 2021



Debra A. Howland, Executive Director State of New Hampshire Public Utilities Commission 21 South Fruit Street, Suite 10 Concord, NH 03301 2429

Re: Docket # DM 17-181 CS Berlin Ops, Inc. Competitive Electric Power Supplier Renewal Application

Dear Ms. Howland:

On July 16, 2018 CS Berlin Ops, Inc. was issued a letter modifying our license to operate as a CEPS expiring May 29, 2021. Enclosed for filing is a renewal application pursuant to Puc 2003.02. At this time, we are requesting a waiver pursuant to Puc 2003(b).

Thank you for your attention to this matter.

Sincerely,

Robert Desrosiers Executive Vice President

> CS Berlin Ops, Inc. One Community Street Berlin, NH 03570

### CS Berlin Ops, Inc. Renewal Registration Application to Remain a Competitive Electric Power Supplier in the State of New Hampshire

1.) The legal name of the applicant as well as the trade name, if any, under which it intends to operate in this state:

### The Applicant's legal name is CS Berlin Ops, Inc.

2.) The applicant's business address, telephone number, email address, and website address:

One Community Street
Berlin, New Hampshire 03570
Telephone: (603) 334-1135
Email: info@csberlinops.com

3.) The applicant's state or jurisdiction of organization, if anything other than an individual:

### CS Berlin Ops, Inc. was incorporated in Delaware on May 19th, 2017. Its Business ID is 770795 and its Federal EIN is 82-1348180.

4.) The name(s), title(s), business address(es), telephone number(s), and email address(es) of the applicant if an individual, or of the applicant's principal(s) if the applicant is anything other than an individual:

### See Attachment 1 - Officers & Directors.

- 5.) The following information regarding any affiliates and subsidiaries of the applicant that is conducting business in New Hampshire:
  - a. The name, business address, and telephone number of the entity:
  - b. A description of the business purpose of the entity:
  - c. A description of any agreements with any affiliated New Hampshire utility, and the docket number relative to the filing of such agreements with the commission:

### Applicant has several affiliated companies conducting business in New Hampshire. See <u>Attachment 2</u> - Affiliated Companies.

- a. They can all be reached by writing to the specific entity at: One Cate Street, Suite 100 Portsmouth, New Hampshire 03801
- b. They are all associated with the biomass fired generating plant located in Berlin, New Hampshire
- 6.) The telephone number of the applicant's customer service department or the name, title, telephone number, and email address of the customer service representative of the applicant, including toll few telephone numbers, if available:

### Applicant's customer service telephone number is (603) 334-1136. Customers may also reach Applicant at <a href="mailto:info@csberlinops.com">info@csberlinops.com</a>

- 7.) The name, title, business address, telephone number, and email address of each individual responsible for responding to commission inquiries regarding:
  - a. Customer complaints:
  - b. Regulatory compliance matters:
  - c. Commission assessment payments:

### **Robert Desrosiers**

**Executive Vice President, Corporate Operations** 

One Cate Street, Suite 100

Portsmouth, New Hampshire 03801 Telephone Number: (603) 334-1137 Email: rdesrosiers@csberlinops.com

8.) Evidence of the applicant's authorization to do business in New Hampshire from the New Hampshire secretary of state, if anything other than an individual:

### See Attachment 3 - Certificate of Authority.

9.) Evidence of the applicant's registration of the trade name, if any, to be used by the applicant in New Hampshire from the New Hampshire secretary of state:

### Not applicable.

10.) Evidence of the applicant's ISO-NE market participant membership;

### See Attachment 5 including evidence of NEPOOL membership

11.) Electronic data interchange (EDI) certification from each distribution utility in whose franchise area the applicant intends to operate:

### See Attachment 6 including our EDI certifications

12.) A list of the utility franchise areas in which the applicant intends to operate and, to the extent the applicant does not intend to provide service in the entire franchise area of a utility, a delineation of the cities and towns where the applicant intends to provide service within such utility franchise area:

### Public Service Company of New Hampshire d/b/a Eversource Energy

- 13.) A statement whether or not the applicant intends to serve the following types of customers:
  - a. Residential customers:
  - b. Small commercial customers:
  - c. Large commercial customers:
  - d. Industrial customers:

Applicant intends to serve large commercial and industrial customers at this time.

14.) A list of the other states or jurisdictions in which the applicant currently conducts business relating to the sale of electricity:

### None.

15.) A list disclosing the number and type of customer complaints concerning the applicant or its principals and affiliates filed with or by any commission or regulatory agency, attorney general's office, or other government consumer protection regulatory authority, for the most recent 2 calendar years in every state or other jurisdiction in which the applicant has conducted business relating to the sale of electricity:

Applicant is not aware of any customer complaints filed with a state commission/regulatory agency, attorney general's office, or other governmental consumer protection regulatory authority within the most recent two calendar years against Applicant or its principals.

- 16.) A statement as to whether the applicant or any of the applicant's principals:
  - a. Has ever been convicted of any felony that has not been annulled by a court:
  - b. Has, within the 10 years immediately prior to the application, had any civil, criminal, or regulatory sanctions or penalties imposed against it, him, or her pursuant to any state or federal consumer protection law or regulation:
  - c. Has, within the 10 years immediately prior to the application, settled any civil, criminal, or regulatory investigation involving any state or federal consumer protection law or regulation:
  - d. Is currently the subject of any pending civil, criminal, or regulatory investigation or complaint involving any state or federal consumer protection law or regulation:
  - e. Has been denied authorization to provide competitive electricity supply service or electric aggregation service in any other state or jurisdiction:

### None of the above statements are true regarding the Applicant or its principals.

17.) If an affirmative answer is given to any item in 16 above, a detailed explanation of the occurrence and the related circumstances:

### Not applicable.

- 18.) For those applicants intending to telemarket, a statement that the applicant shall:
  - a. Maintain a list of customers who request being placed on the applicant's do-not-call list for the purposes of telemarketing:
  - b. Obtain monthly updated do-not-call lists from the National Do Not Call Registry:
  - c. Not initiate calls to New Hampshire customers who have either requested being placed on the applicant's do-not-call list(s) or customers who are listed on the National Do Not Call Registry:

### Not applicable.

19.) For those applicants not intending to telemarket, a statement to that effect:

Applicant does not intend to telemarket at this time.

- 20.) For those applicants intending to enroll residential customers through in-person solicitation at the customer's residence, the applicant shall provide:
  - a. A plan for in-person solicitation of residential customers at their residences, including provisions to ensure legal and regulatory compliance and quality assurance:
  - b. A description of the applicant's training program for employees or representatives who will conduct in-person solicitation of residential customers at their residences:
  - c. An identification of any third party vendor or vendors the applicant intends to use to conduct in-person solicitation of residential customers at their residences:
  - d. A copy of the applicant's performance standards and code of conduct for any employees, representatives, or vendors who or which will conduct in-person solicitation of residential customers at their residences:
  - e. A copy of field audit standards used to evaluate the performance of employees, representatives, or vendors who or which will conduct in-person solicitation of residential customers at their residences:

### Not applicable.

21.) For those applicants not intending to enroll residential customers through in-person solicitation at the customer's residence, a statement to that effect:

### Applicant does not intend to serve residential customers at this time.

22.) A sample of the bill form(s) the applicant intends to use if the applicant does not intend to use the utility's billing service or a statement that the applicant intends to use the utility's billing service:

### Applicant intends to continue using the utility's billing service.

23.) A copy of each contract to be used for residential customers and for small commercial customers, including any schedules or other documentation attached to, incorporated into, or referenced in such contract:

### Not applicable.

24.) The date upon which the applicant expects to commence marketing its services to customers in New Hampshire:

### The Applicant began marketing to its customers in NH following its initial CEPS license date of May 29, 2018

25.) A statement certifying that the applicant has the authority to file the application on behalf of the CEPS and an attestation that its contents are truthful, accurate, and complete:

### See <u>Attachment 4</u> – Certification Statement

26.) The signature of the applicant or its authorized representative.

X
Robert Desrosiers
Director

Director

### STATE OF NEW HAMPSHIRE

### PUBLIC UTILITIES COMMISSION

CS Berlin Ops, Inc. Registration Application to Become a Competitive Electric Power Supplier in the State of New Hampshire

### **ATTACHMENT 1**

### **OFFICERS & DIRECTORS**

### John Hallé

President
One Cate Street, Suite 100
Portsmouth, New Hampshire 03801
Telephone: (603) 319-4485
Email: jhalle@cs-ops.com

### **Robert Desrosiers**

Vice President
One Cate Street, Suite 100
Portsmouth, New Hampshire 03801
Telephone: (603) 319-4485
Email: <a href="mailto:rdesrosiers@cs-ops.com">rdesrosiers@cs-ops.com</a>

### Samuel Olson

Other
One Cate Street, Suite 100
Portsmouth, New Hampshire 03801
Telephone: (603) 319-4485
Email: solson@cs-ops.com

### Attachment 2 – Affiliate Companies

BBP#1

BBP#2

Berlin Station

Burgess BioPower

Burgess Holding

CS Operations, Inc

Newco Energy

Newco Energy Holdings

### Attachment 3 – Certificate of Authority

(Next Page)

### State of New Hampshire Department of State

### CERTIFICATE OF AUTHORITY OF

### CS BERLIN OPS, INC.

The Secretary of State of the State of New Hampshire hereby certifies that an Application of CS BERLIN OPS, INC. for a Certificate of Authority to transact business in this State, duly signed pursuant to the provisions of the New Hampshire Business Corporation Act, has been received in this office.

ACCORDINGLY the undersigned, by virtue of the authority vested in him by law, hereby issues this Certificate of Authority to CS BERLIN OPS, INC. to transact business in this State under the name of CS BERLIN OPS, INC., and attaches hereto a copy of the Application for such Certificate.

Business ID: 770795

S. W. S.



IN TESTIMONY WHEREOF,

I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 19th day of May 2017 A.D.

William M. Gardner Secretary of State

# Attachment 4 – Certification Statement (Next Page)

### **Certification Statement**

I, Robert Desrosiers, Director of CS Berlin Ops, Inc. declare that I have personally reviewed the statements herein and that they are truthful, accurate, and complete to the best of my knowledge, information, and belief. I further declare that I am authorized by CS Berlin Ops, Inc. to file this application on its behalf.

Dated this 26<sup>th</sup> day of May, 2021.

**Robert Desrosiers** 

Director

Subscribed and sworn to before me

This 26<sup>th</sup> day of May, 2021.

Katelyn A. Pay

Katelyn A. Payne

**Notary Public** 

KATELYN A. PAYNE
Notary Public-Maine
My Commission Expires
September 24, 2027

### Attachment 5 – ISO-NE Membership (NEPOOL Membership)

(Next Page)

### Effective: 5/1/2021

### NEPOOL Participants Alpha by Voting Member Related Persons indented beneath

NAME OF	Congration	Transmission	Supplier	AR	Publicly-Owned	End Hear	Dray Mamb
PARTICIPANT	Sector	Sector	Sector	Sector	Entity Sector	Sector	Group Seat
Energy Rewards, LLC	<u>Sector</u>	Sector	<u>Sector</u>	<u>Sector</u>	LIMITY Sector	<u> Sector</u>	Group Seat
Everyday Energy, LLC							
Massachusetts Gas and Electric, Inc.							
Public Power, LLC							
Viridian Energy, LLC							
EDF Trading North America, LLC			1				
EDF Energy Services, LLC							
eKapital Investments LLC			1				
Elektrisola, Inc. (L)						1	
Eligo Energy, LLC			1				
Emera Energy Services Subsidiary No. 15 LLC		42-41-42-21-4	1				
Emera Energy Services Subsidiary No. 1 LLC							
Emera Energy Services Subsidiary No. 2 LLC							
Emera Energy Services Subsidiary No. 4 LLC							
Emera Energy Services Subsidiary No. 6 LLC							
Emera Energy Services Subsidiary No. 12 LLC							
Bear Swamp Power Company LLC							
NS Power Energy Marketing Incorporated							
Enel X North America, Inc. (LR Sub-Sector)				1			
CHI Power Marketing, Inc.							
Enel Trading North America, LLC							
Woods Hill Solar, LLC							
Energy Harbor LLC			1				
Energy Storage Resources, LLC				1			
Engelhart CTP (US) LLC			1	-			
ENGIE Energy Marketing NA, Inc.  ENGIE Power & Gas LLC				1			
ENGIE Resources LLC	-						
Genbright, LLC			7				
MATEP LLC							
Waterbury Generation LLC							
Eversource Energy Service Company		1					
Connecticut Light and Power Company, The							
NSTAR Electric Company							
Public Service Company of New Hampshire							
Eversource Energy Transmission Ventures, Inc. (Prov)							
BSW ProjectCo LLC							
Environmental Defense Fund						1	
ETC Endure Energy, L.L.C.			1				
Exelon Generation Company, LLC			1				
Constellation NewEnergy, Inc.							
West Medway II, LLC							
Farhad Aminpour (S)						11	
First Point Power, LLC			1				
FirstLight Power Management LLC	111						
Freepoint Commodities LLC			1				
Galt Power Inc.			1				
Garland Manufacturing Company (S)						1	
Garland Power Company GBE Power Inc.							
		-	1				
Generation Group Member  Berlin Station, LLC	1						
CS Berlin Ops, Inc.				-			
Paper Birch Energy, LLC							
Blackstone Hydro, Inc.							
Bridgewater Power Company, L.P.							
Brown Bear II Hydro, Inc.							
Energy Management Inc.							
Madison BTM, LLC							
Madison ESS, LLC							
New England Battery Storage, LLC							
Ocean State BTM LLC							

### Attachment 6 - EDI Certification

(Next Page)



05/23/18

CS Berlin Ops, Inc. 1 Cate St. Suite 100 Portsmouth, NH 03801

Dear Luke,

Thank you for your interest in becoming a supplier in New Hampshire and providing this service to our Public Service Company of New Hampshire (d/b/a Eversource Energy) customers.

Eversource and CS Berlin Ops, Inc. have successfully completed EDI Connectivity and Certification Testing. I have enclosed a Certificate of Completion for your files.

As soon as CS Berlin Ops, Inc. is granted certification by the New Hampshire Public Utilities Commission (NH-PUC), you will be ready to contract with Eversource customers.

Thanks once again Luke for your interest and I look forward to working with you in the future.

Sincerely,

Aaron Downing

**Eversource Supplier Services** 

# Public Service Company of New Hampshire (d/b/a) Eversource Energy

# Certificate of Completion

is hereby granted to:

CS Berlin Ops, Inc.

to certify that they have completed to satisfaction

NH EDI Connectivity and Certification Testing

Granted: 05/22/18

Caron Downing

Aaron Downing Eversource Supplier Services

# Public Service Company of New Hampshire (d/b/a) Eversource Energy

# Certificate of Completion

is hereby granted to:

### CS Berlin Ops, Inc.

to certify that they have completed to satisfaction

### **NH Supplier Training**

Granted: 05/22/18 Caron Downing

Aaron Downing Eversource Supplier Services

### Attachment 7 – Financial Security

(Next Page)



### GREAT AMERICAN INSURANCE COMPANY

An Ohio Corporation with Administrative Office at 301 E. 4th Street, Cincinnati, Ohio 45202

	Certificate C	Continuing In Force	Bond No. E252	2648	
Name of Principal: CS	Berlin Ops,	Inc.			
Name of Obligee: Nev	v Hampshire	Public Utiliti	es Commissi	on	
Amount of Bond: \$ Of	ne Hundred	Thousand Do	ollars (\$100,0	00.00)	
The Great Americ	an Insurance C	ompany in consid	eration of the prer	nium, does hereby	continue in force the above
described bond from the		22nd	day of	May	, 2021 , to the
21st	day of	May	. 2022	, standard time at th	ne obligee's address, but this
Company.  This certificate is is circumstances be cumul and the number of prem	ative in amounts	from year to year.	bility of the <b>Great</b> regardless of the r	American Insurance number of years said	ce Company shall under no I bond be continued in force
May 7, 2021				1	
			By: Ah	W	RANCE COMPANY
			Andrew H	oward	Attomey-in-Fact

### **GREAT AMERICAN INSURANCE COMPANY®**

Administrative Office: 301 E 4TH STREET CINCINNATI, OHIO 45202 513-369-5000 FAX 513-723-2740

The number of persons authorized by this power of attorney is not more than one

Bond No. E252648

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below its true and lawful attorney-infact, for it and in its name, place and stead to execute on behalf of the said Company, as surety, the specific bond, undertaking or contract of suretyship referenced herein; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed under this authority shall not exceed the limit stated below. The bond number on this Power of Attorney must match the bond number on the bond to which it is attached or it is invalid.

Name

**Andrew Howard** 

32 Oak Street Bangor, ME 04401 Limit of Power

\$100000---

IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this
Attest 7th day of May
GREAT AMERICAN INSURANCE COMPANY



MARK VICARIO (877-377-2405)

STATE OF OHIO, COUNTY OF HAMILTON - ss:

On this 7th day of May , 2021 , before me personally appeared MARK VICARIO, to me known, being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is a Divisional Sentor Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.



SUSAN A KOHORST Notary Public State of Ohio My Comm. Expires May 18, 2025

Susan a Lohowst

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated June 9, 2008.

RESOLVED: That the Divisional President, the several Divisional Senior Vice Presidents, Divisional Vice Presidents and Divisonal Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.

RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract of suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

### CERTIFICATION

I, STEPHEN C. BERAHA, Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Attorney and the Resolutions of the Board of Directors of June 9, 2008 have not been revoked and are now in full force and effect.

Signed and sealed this 7th

day of

May

2021

\$1194E (05/20)

the C.B.